## AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH, 2004

| Sr. <br> No. | Particulars | 9 Months ended on 31/12/03 (Unaudited) | 3 Months ended on |  | Year ended on 31/03/04 (Audited) | Year ended on 31/03/03 <br> (Audited) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 31/03/04 | 31/03/03 |  |  |
|  |  | (1) | (2) | (3) | (4) | (5) |
| 123 | Net Sales/Income from Operations <br> Other Income <br> Total Expenditure : <br> (a) (Increase)/Decrease in Stock in Trade <br> (b) Consumption of Raw Materials and Finished Goods Purchased <br> (c) Staff Cost <br> (d) Power \& Fuel <br> (e) Stores Consumption <br> (f) Other Expenses | 1085.95 | 349.33 | 390.86 | 1435.28 | 1480.11 |
|  |  | 10.25 | 2.34 | 8.05 | 12.59 | 12.32 |
|  |  |  |  |  |  |  |
|  |  | (7.89) | (21.89) | (17.31) | (29.78) | (36.38) |
|  |  | 392.16 | 131.30 | 147.52 | 523.46 | 502.00 |
|  |  | 81.02 | 29.48 | 26.26 | 110.50 | 101.61 |
|  |  | 115.90 | 41.63 | 42.70 | 157.53 | 158.43 |
|  |  | 89.45 | 28.39 | 33.10 | 117.84 | 119.83 |
|  |  | 150.86 | 52.56 | 54.07 | 203.42 | 215.74 |
|  |  | 821.50 | 261.47 | 286.34 | 1082.97 | 1061.23 |
| 4 | Interest \& Finance Cost | 90.89 | 22.40 | 37.16 | 113.29 | 153.73 |
| 5 | Depreciation | 112.22 | 38.09 | 37.40 | 150.31 | 148.14 |
| 6 | Profit before Tax (1+2-3-4-5) | 71.59 | 29.71 | 38.01 | 101.30 | 129.33 |
| 7 | Provision for Taxation (including deferred tax) | Nil | 4.55 | Nil | 4.55 | Nil |
| 8 | Net Profit (6-7) | 71.59 | 25.16 | 38.01 | 96.75 | 129.33 |
| 9 | Paid-up Equity Share Capital (Face Value Rs.10/- per share) | 195.31 | 195.37 | 175.85 | 195.37 | 175.85 |
| 10 | Reserves excluding revaluation reserves as per Balance Sheet |  |  |  | 916.46 | 819.52 |
| 11 | Basic Earning Per Share (Rs.)-(Not Annualised) | 3.61 | 4.84 | 2.05 | 4.84 | 7.08 |
| $\begin{aligned} & 12 \\ & 13 \end{aligned}$ | Diluted Earning Per Share (Rs.)-(Not Annualised) | 3.61 | 4.84 | 2.00 | 4.84 | 6.83 |
|  | Aggregate of Non Promoter Shareholding : <br> Number of Equity Shares (Face Value of Rs.10/- per Share) Percentage of holding |  |  |  |  |  |
|  |  | 120991558 | 120978258 | 86292447 | 120978258 | 86292447 |
|  |  | 61.93\% | 61.92\% | 48.98\% | 61.92\% | 48.98\% |

Notes:
1 Figures of the previous year have been regrouped wherever necessary.
2 At the beginning of the quarter, no complaints from investors were pending. During the quarter 16 Complaints were received and all were disposed off. No complaint was lying unresolved at the end of the quarter.
3 Consequent upon allotment of equity shares to the lender on conversion of debentures held, Arvind Brands Limited and its two subsidiaries Arvind Clothing Limited and Arvind Fashions Limited have ceased to be subsidiaries of the company.
4 The above results have been taken on record by the Board of Directors at its meeting held on 29th April, 2004.

## For The Arvind Mills Limited

Mumbai

29th April, 2004 | Arvind N. Lalbhai |
| :---: |
| Chairman |

AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED 31st MARCH, 2004
Rs. In Crores

| Sr. <br> No. | Particulars | Year ended on 31/03/04 (Audited) <br> (1) | Year ended on 31/03/03 (Audited) <br> (2) |
| :---: | :---: | :---: | :---: |
| 1 | Net Sales/Income from Operations | 1566.59 | 1807.44 |
| 2 | Other Income | 13.15 | 22.99 |
| 3 | Total Expenditure |  |  |
|  | a) (Increase)/decrease in stocks-in-trade | (35.70) | (37.57) |
|  | b) Consumption of raw materials and finished goods purchased | 515.56 | 550.81 |
|  | c) Power \& Fuel | 195.67 | 222.19 |
|  | d) Stores consumption | 146.40 | 148.76 |
|  | e) Staff cost | 144.11 | 148.94 |
|  | f) Other expenditure | 195.29 | 285.92 |
|  |  | 1161.33 | 1319.05 |
| 4 | Interest and Finance Costs (Net) | 140.43 | 215.38 |
| 5 | Gross Profit/(Loss) after Interest \& Finance Costs but before extra-ordinary items,depreciation and taxation (1+2-3-4) | 277.98 | 296.00 |
| 6 | Depreciation | 186.12 | 188.90 |
| 7 | Provision for Taxation (including deferred tax) | (4.82) | 0.21 |
| 8 | Net Profit/(Loss) after tax (5-6-7) | 87.04 | 107.31 |
| 9 | Minority Interest - Profit/(Loss) | 7.03 | 8.45 |
| 10 | Net Profit/(Loss) (8-9) | 80.01 | 98.86 |
| 11 | Paid up Equity Share Capital ( Ordinary Share of Rs.10/- each) | 195.37 | 175.85 |
| 12 | Reserves excluding Revaluation Reserve | 841.03 | 557.83 |
| 13 | Basic Earning Per Share (Rs.) | 3.97 | 5.44 |
| 14 | Diluted Earning Per Share (Rs.) | 3.97 | 5.25 |
|  | Aggregate of non-promoter share holding |  |  |
|  | -Number of Shares | 120978258 | 86292447.00 |
|  | -Percentage of Shareholding | 61.92\% | 48.98\% |

## Notes:

1 Figures of the previous year have been regrouped wherever necessary.
2 Consequent upon allotment of equity shares to the lender on conversion of debentures held, Arvind Brands Limited and its two subsidiaries Arvind Clothing Limited and Arvind Fashions Limited have ceased to be subsidiaries of the company.

## SEGMENTWISE REVENUE RESULTS AND CAPITAL EMPLOYED

| (Rs. in crores) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | 9 Months ended on 31/03/04 (Unaudited) <br> (1) | 3 Months ended on |  | Year ended on 31/03/04 (Audited) (4) | Year ended on 31/03/04 (Audited) <br> (5) |
|  |  | $31 / 03 / 04$ <br> (2) | $31 / 03 / 03$ <br> (3) |  |  |
| Segment Revenue (Net Sales / Income from Operations) |  |  |  |  |  |
| (a) Textiles | 1060.40 | 322.17 | 382.98 | 1382.57 | 1458.19 |
| (b) Others | 9.01 | 2.73 | 5.45 | 11.74 | 17.03 |
| Total | 1069.41 | 324.90 | 388.43 | 1394.31 | 1475.22 |
| Add: Other Unallocable Income | 16.54 | 24.43 | 2.43 | 40.97 | 0.00 |
| Less : Inter Segment Sales | 0.00 | 0.00 | 0.00 | 0.00 | 0.06 |
| Net Sales / Income from Operations | 1085.95 | 349.33 | 390.86 | 1435.28 | 1475.16 |
| Segment Results (Profit and (Loss) before Interest \& Tax) |  |  |  |  |  |
| (a) Textiles | 174.65 | 40.52 | 79.94 | 215.17 | 318.84 |
| (b) Others | (0.33) | (0.62) | 0.39 | (0.95) | 1.20 |
| Total |  | 39.90 | 80.33 | 214.22 | 320.04 |
| Less : |  |  |  |  |  |
| (a) Interest and Finance Charges (Net) | 90.88 | 22.40 | 33.96 | 113.28 | 152.79 |
| (b) Other Unallocable Expenditure (Net of Unallocable Income) | 11.85 | (12.21) | 8.35 | (0.36) | 37.92 |
| Profit Before Tax | 71.59 | 29.71 | 38.02 | 101.30 | 129.33 |
| Capital Employed (Segment Assets - Segment Liability) |  |  |  |  |  |
| (a) Textiles | 1757.89 | 1987.18 | 1891.60 | 1987.18 | 1891.60 |
| (b) Others | 16.99 | 20.10 | 16.49 | 20.10 | 16.49 |
| (c) Unallocable | 473.54 | 387.61 | 367.24 | 387.61 | 367.24 |
| Total Capital Employed in the Company | 2248.42 | 2394.89 | 2275.33 | 2394.89 | 2275.33 |

